

BASIC TRAINING

GOALS "To understand LISTA, the product range and the customer applications"

TARGETGROUP LISTA Employees (sales related positions)

LISTA Partners

REQUIREMENTS none

CONTENT - Who is LISTA? "LISTA DNA"

- Product / Solutions overview, Key Arguments, LISTA System, Markets,

Competitors

- Over view Sales Instruments

- LISTA COMPACT Catalogue and how to work with

- Look and Feel, Hands on

- Assembling Exercises (main LISTA products)

- Final Test- Factory Tour

DURATION 1 ½ Days

LANGUAGE English

PARTICIPANTS Minimum 5 Participants

LOCATION LISTA ACADEMY @ LISTA Erlen Switzerland

COSTS CHF 490 per PARTICIPANT

AVAILABLE TRAININGS

Interested? Register or contact us! <u>CONTACT</u>

Planned data please see the Academy Web Page:

www.lista-academy.com